



PARTNERSHIP AGREEMENT

BETWEEN

CENTURION UNIVERSITY OF TECHNOLOGY AND MANAGEMENT, INDIA AND DAFFODIL INTERNATIONAL UNIVERSITY, BANGLADESH

This Partnership Agreement ("Agreement") is made and entered into on 18 March 2024, between Daffodil International University (hereinafter referred to as "DIU"), located in Bangladesh, represented by Professor Dr. M. Lutfar Rahman, Vice-Chancellor and Centurion University of Technology and Management (hereinafter referred to as "CUTM"), located in India, represented by Prof. Supriya Pattanayak, Vice Chancellor.

Purpose:

The purpose of this Agreement is to establish a collaborative partnership between DIU and CUTM for the development and implementation of various initiatives aimed at mutual growth and development.

Leadership:

Under this partnership agreement, the designated leaders/coordinators from both institutions shall play pivotal roles in facilitating effective communication, coordination, and implementation of collaborative initiatives and will work closely to foster synergy, innovation, and impactful outcomes.

DIU Leader/Coordinator: Dr. Mohamed Emran Hossain, Member of the Board of Trustees at DIU and Chief Operating Officer (COO) of the Daffodil Family, will serve as the leader/coordinator representing DIU's interests and initiatives within the partnership.

CUTM Leader/Coordinator: Mr. Babu Shankar, Managing Director of GramTarang Technologies, a social outreach start-up incubated within CUTM, will serve as the leader/coordinator representing CUTM's interests and initiatives within the partnership.

Industrialization and Commercialization of Products and Services:

Under this partnership agreement between DIU & CUTM, two respective sister concerns will collaborate closely for the industrialization and commercialization of products and services:

DIU will engage *Amar Pannya Ltd*, its affiliated startup (a concern of Daffodil Family) to contribute expertise and resources towards the industrialization and commercialization efforts.

CUTM will collaborate with *Gram Tarang Technologies*, its affiliated sister concern, leveraging its capabilities and innovations to drive industrialization and commercialization initiatives.

Together, Amar Pannya Ltd and GramTarang Technologies will work in tandem to facilitate the successful implementation and commercialization of innovative products and services emerging from the collaborative efforts between DIU and CUTM.

Areas of Partnerships and Terms:

The following table outlines key areas of partnership and terms between DIU & CUTM under this agreement. These encompass collaborative efforts spanning commercial production of furniture, apparel, electric vehicles; waste management; staff training; student skill development programs; student exchanges, and utilization of data center services, outlining a comprehensive framework for mutual growth and development.

Sl	Area & Goals	Deliverables	Engagement terms through Gramtarang Technologies & Amar Pannya Ltd (all amounts are in BDT)		
			Offline	Online	Incentive
1.	Furniture	<ol style="list-style-type: none"> 1. Launch own brand of modular furniture by Amar Pannya Ltd. 2. Deliver all internal orders. 3. Introduce modular furniture for Kitchen, Bedroom, Office Furniture and Apartments 	All transportation, Hospitality and per Diem of 40k/week for managerial resources and 20k/week for technical resources	5k/day for Managerial resources and 3k/day for technical resources	3% of Sales Turnover (sales revenue made as a result of the joint efforts) - Quarterly
2.	Apparel	<ol style="list-style-type: none"> 1. Launch own brand of Apparels by Amar Pannya Ltd. 2. Make all internal consumption (Uniforms) 3. Commercial production to meet orders from outside. 	Same as above	Same as above	Same as above

3.	Electronic Vehicle	<ol style="list-style-type: none"> 1. Deliver all internal consumption. 2. Produce to fulfill orders from outside 3. Launch own brand of 3W and 4 W for commercial production 	Same as above	Same as above	Same as above
4.	W2W and ETP	<ol style="list-style-type: none"> 1. Waste to Wealth (W2W) project in Daffodil Smart City to create Zero Waste facility in Daffodil Smart City (DSC). Solid Waste Management - Bio and Non Bio 2. Effluent Treatment Plant (ETP) for waste water treatment in DSC by designing and implementing its own ETP. 3. Bio remediation 4. Handmade paper 	Same as above	Same as above	-
5.	Data Center	Commercial use of DIU's data center by CUTM & Gram Tarang Technologies	Charges/Fees will be determined mutually as per the requirements from CUTM and Gram Tarang Technologies		
6.	Train Key Daffodil staff @ Centurion	Design and deliver competency and mindset building programs	3k/day/person	15k/day	-
7.	Finishing School Programs	Finishing School Programs to be offered in Dhaka- As part of DIPTI	Revenue Share - Fee and share to be discussed (where students are brought by Daffodil)		
8.	Student Recruitment	Recruiting and Sending Bangladesh Students to India by Admission.ac	To be discussed with Admission team of CUTM and Daffodil		
9.	Skill Programs	Skill Programs as part of Skill Platforms of Daffodil & Centurion	Revenue Share - 40% for the platform operations		

10.	Value Add courses	Value Add courses in High Tech for Daffodil students - Both Skill and Domain courses	Fee and share to be discussed
11.	Centurion students coming to Daffodil	Centurion students coming to Daffodil - Predominantly for IT courses	Fee and share to be discussed

Duration of the Partnership:

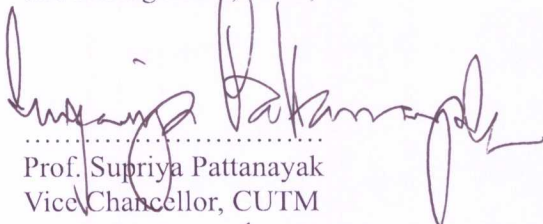
This agreement shall become effective upon signing and remain valid for an initial period of three (3) years.

Amendment Clause:

Any modification or amendment to this agreement necessitates written consent from the designated leaders/coordinators representing both Daffodil International University and Centurion University of Technology and Management.

Signed on behalf of -

Centurion University of Technology and Management, India,

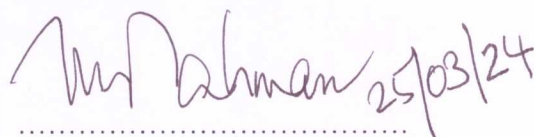


Prof. Supriya Pattanayak
Vice-Chancellor, CUTM

Date: 25/03/24

Signed on behalf of -

Daffodil International University
Bangladesh



Professor Dr. M. Lutfar Rahman
Vice-Chancellor, DIU

Date: